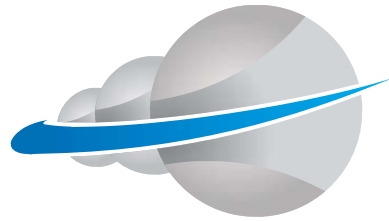# FORTUNE SYSTEMS

WE SYNCHRONIZE BUSINESS BETTER

FORTUNE SYSTEMS

**The Complete Financial Integrated ERP**
www.fortunesys.com / www.solutiononeerp.com

Solution One ™

## ABOUT FORTUNE SYSTEMS

Fortune Systems is a Leading financial integrated ERP Software Company run by dynamic professionals for Engineering & various Manufacturing Industries with a global approach to deliver services. Our in-depth knowledge and understanding of the Business processes guarantees a successful, unmatched and perfect implementation.
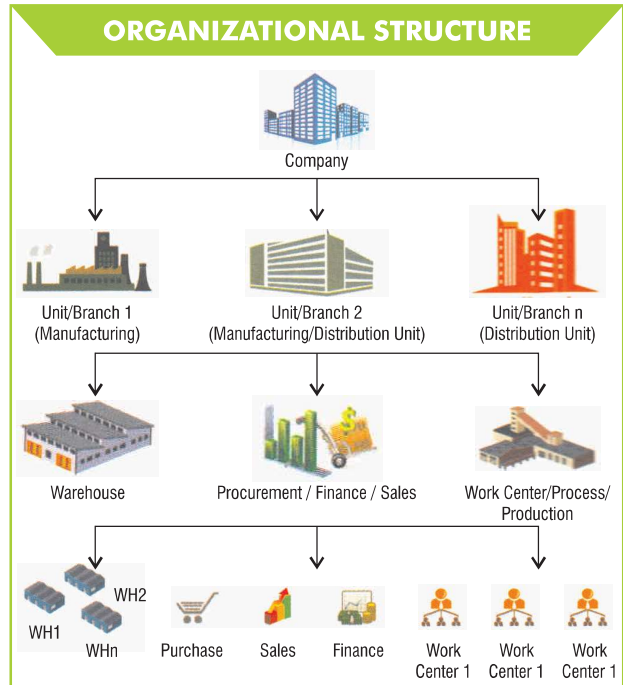
Fortune Systems is a team of creative professionals committed to building innovative paths to transform our clients' visions into successful business realities. At Fortune Systems we focus on optimizing our customers' investments in Information Technology. We help customers envision and shape their future around the key drivers of technology, productivity and cost-effectiveness performance.

## WHY SOLUTION ONE

SolutionOne ERP will help you find smarter ways to integrate your resources so that you can facilitate all the aspects of your business processes. Our ERP fascinate traditional and complex various businesses processes and further converges them into one whole unit. Our solutions are one of a kind and specially designed for the fashion in which people work today. It focuses on strategic IT Initiatives. These solutions maximize the availability of the systems or processes and reduce the risks as well. It harvests rapid time which is precious for your new projects while you are giving priorities to your business processes.

Solution One ERP is "Ready Fit" and easy-to-use, configurable and scalable business solutions designed to cater to the needs of small and medium business. With Seamless and complete integration across departments, makes Solution One ERP system an ideal system to fit into your industry. Solution One ERP facilitates increase in business values through process integration, transformation, cost reduction and business process re-engineering at affordable cost.

We invigorate easy-to-use ERP solutions that are competent with your existing systems. It will meet your requirements in present and also in future as the business evolves. Our ERP solutions requisite industries of different nature such as | EPC | Plastics| Electricals| Electronics | Fabrication | Sheet Metal and service.
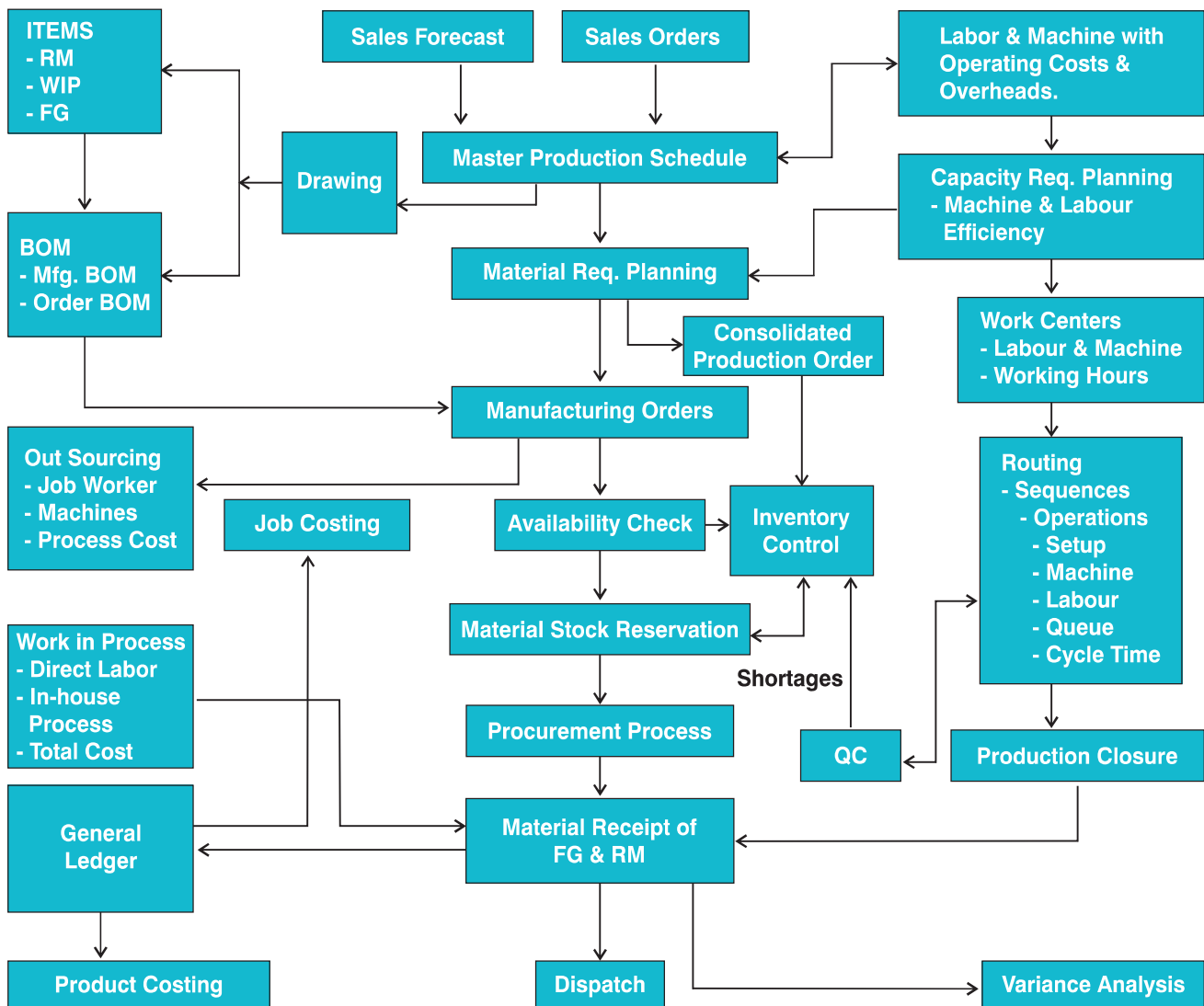
### ORGANIZATIONAL STRUCTURE



# SOLUTION ONE ERP
## The Complete Financial Integrated ERP

| Engineering | Materials Management | | Sales & Distribution | Planning & Production (MRP) | | Quality | Finance | Sub-Contracting |
|---|---|---|---|---|---|---|---|---|
| Item Management | Parts Admin. | Vendor Mgmt. | Customer Management | Make to Stock Based MRP | Material Return Management | Item Group Wise Parameter | Financial Postings Configuration | Material Gate Pass Mgmt. |
| Drawing Management | Warehouse Admin. | Regular Procurement | Multi Shipping & Billing Mgmt. | Make to Order Based MRP | Complete Material Availability Analysis | Item Sub-Group Wise Parameter | Cost / Profit Centers | Labour Process Pricing |
| Multi Level Standard BOM Preparation | Material Planning | Service Procurement | Follow up Management | Material Stock Reservation | Complete Prod. Process Analysis | Production Process wise Parameter | Budgeting | Job Work Requisition |
| Multi Level Order BOM Preparation | Stock Mgmt. | Repair & Exchange | Inquiry/Quotation/ Sales Order Mgmt. | Material Shortages | BOM V/s Actual Consumption | Purchase QC | Taxation / GST Compliance | Processed Material Inward |
| BOM Alteration | Physical Inventory Count & Stock Adj. | Loan / Borrow | Sales Reservation | Inhouse/Outside Processes Mgmt. | Production Returns | Production QC | Fixed Assets Management | Job Order Short Close |
| Costing Analysis | Inventory Analysis | Warranty Management | Order Short Close Mgmt. | Assets Maintenance | OBOM Analysis | Rejection Note | Supplier Bill Registration | Material Return Mgmt. |
| | Multi Billing Address | Claims Management | Customer Delivery Mgmt. | Raw Material Cutting Mgmt. | Production Process Log | Party Supplied Materials QC | Account Receivables | Stock at Third Party |
| | Vendor Performance Mgmt. | Stock Transfers | Customer Order Tracking | Backflush Items Consumption | Overall Material Req. Summary | Complaint Management | Account Payable | Jobwork Tracking |
| | Scrap Management | Party Supplied Material Mgmt. | Purchase Budget Info | WIP | Consolidated Production Planning | | Real Time P & L/ Balance Sheet | |

Standard Reporting · Embedded Workflow · Wizard Interface · Auto Emails · Data Uploads

### Enterprise Add-ons

Advance Reporting · Chart Based Analysis · BI Tool Integration · Alerts / Notifications · Mobile App · Document Attachments · Advance Planning & Optimization

## SALIENT FEATURES

- Multi Location concept
- Unit & Warehouse wise user rights management
- Sheet/Plate/Bar/Angle/Channel size wise stock management
- Multi Level BOM entry
- Strong Integration
- Flexible reporting tool
- Minimum Level maintain of items
- Process wise Production Tracking
- Flexible Tax Structure
- Common Masters across all Divisions
- Priority for material reservation based on Group & Warehouse.
- Customer Supplied Materials Tracking
- Vendor Performance Measurement
- Warehouse / Location wise Stock Management.
- Returnable / Non Returnable Challan Management.
- Export Reports in other Format.
- De-Assembly of Manufactured Product
- Controlled Centralized document attachment facility
- Party supplied Material handling (Free Sample/Loan/Jobwork)
- User wise configurable Alerts / Notifications
- User wise configurable Document Authorization / Print Panel
- Material Warranty tracking
- Complete Order to Cash Tracking

- Unit wise Multi Warehouses concept
- Batch wise / Serial No./ Expiry wise stock management
- Multi UOM for each item at Purchase / Sales Activity
- Financial auto posting accounts
- Subcontracting / Jobwork functionality.
- Multiple Unit of Measurements for same Item
- Tolerance limit for Purchase.
- Deactivation of Item / Vendor / Customer / Tax / Warehouse
- QC with Parameters (Purchase / Production)
- Material Reservation / Reversal of reservation Facility.
- Multiple Shipment / Billing against same Customer Order.
- Chart Based Reporting
- Manage Customer/Vendor's Itemcodes.
- Lock of Working Period Facility.
- GST updates (For India)
- Integrated Mobile application.
- Direct Manufacturing Facility
- Asset Management & Plant Maintenance
- Receivable / Payable Ageing Analysis
- Integrated BI (Business Intelligence) Tool
- Customer Order delivery Monitoring analysis
- Complete Procure to Pay tracking
- Complete Production tracking

## Manufacturing Flow Chart

## CONTROL PANEL

Company Master
Plant / Unit Master
User Master
Material Group / Sub-Group Master
Budget Entry
User Registration
User Rights Management
Multi Currency Creation
Unit of Measurement Creation
System Configuration
Working Period Setting
Document Numbering Sequence

### Key Features :

Multiple Plant / Factory location Creation.
Multiple Numbering Sequence generation for each transaction.
Plant wise User definition and controlling mechanism
User defined Working Period and History records
User defined Material group and Sub-group
Financial Integration definition for Auto-Postings Ledger
User Rights Management Matrix

## FINANCE & CONTROLLING

Tax & Other Charges
Chart of Account
Tax Group Master
HSN / SAC Code Master
Profit / Cost center
Budget Entry
Supplier Invoice Verification
Bank Transactions
Cash Transactions
Expense Transactions
Journal Voucher Transactions
Bank Reconciliation
Fix Assets Management etc.

### Key Features :

Auto Financial entries through Transactions
Auto generation of Profit Center
COGS Analysis
Strong Intergration within the transactions
WIP Analysis
Project Costing etc.

## DESIGN & ENGINEERING

Item Master
Standard Bill of Material
SBOM Authorization
Order Bill of Material
Amendment of OBOM

### Key Features :

Item Level batch / Serial Number Flag
Item Level Backflush concept
Direct Link with finance ledger
Multi Level Bill of Material entry
Alteration in SBOM
Alteration In OBOM for particular Planning Work Order
OBOM amendement – Detail of stock movement on same time
Multi UOM conversion factor etc.

## PLANNING & PRODUCTION INCLUDING MRP

Planner Master
Work Shop Master
Work Center Master
Production General Master
Item Process Card
Link User with Workshop
Production Executive Master
Planning Work Order
Production Work Order
Auto Material Allocation
Auto Material De-allocation
Material OBOM Analysis
Production Process entry
Production Return Entry
Production Closure Entry
Direct Requisition Entry
Sheet / Plate Cutting Process Entry
Gate pass entry
Requisition entry
Labour PO generation
Gatepass return
Jobwork receipt and its Quality check etc.

### Key Features :

Item Process card generation for each manufacturing item
Processes handling – In house / Outside / In house subcontracting
Direct sub-contracting work from stock
Accurate planning for BOM items and shortages detail
Analysis of performed activities against shortages
Work center & Work shop fundamental
Can allot overheads cost against production order
Production tracking against Customer order
Production tracking against Forecast order
Process wise Production Tracking
Material Reservation / Reversal of reservation Facility.
Priority for material reservation based on Group & Warehouse.
Manual Material reservation and its analysis
Production tracking for each manufacturing component
Process sequence wise production entry
Quality check against selected production processes
Accurate & as on date WIP analysis
Production return facility
Workshop wise user restriction
Extra material requirement entry facility
Actual costing detail at Prd.order closure
Backflush items consumption analysis
Scrap Generation analysis
Production closure in decimal
Flexibility to eliminate process entry
Special cutting detail for Sheets / Plates Etc.

## PROJECT/SALES & DISTRIBUTION

Customer Entry
Sales Item Mater
Customer wise Pricing
Sales Executive Entry
Sales Branch Entry
Sales General Master data
Sales Inquiry
Sales Quotation
Sales Order
Delivery Challan
Sales Invoice
Proforma Invoice
Sales Allocation / De-allocation
Purchase Budget Master etc.

### Key Features :

Multiple Customer Shipment / Billing detail
Multiple Sales item codes against each Inventory Item
Multiple UOM conversion factor
Pricing in Multiple currency
Sales Product group creation
Multiple method of order receiving detail
Customer segment & Industry definition
Various method of Sales order entry
Payment Milestone definition
Multiple delivery schedule entry
Single Delivery challan against multiple sales order
Quantity tolerance allowance in delivery challan
Document revision number track
Integration between Inquiry / Quoation & Sales order
Purchase budget detail for boughtout material
Inventory allocation / de-allocation against each Sales order etc.

## Purchase & Inventory Management / QC

Purchase Requisition - Against Shortages or Open requisition.
Purchase Order - Material / Service / Capital / Jobwork
Short close facility for PR / PO.
User defined Parameter definition for vendor evaluation based on delivery and quality.
Material and Vendor pricing setting
Service PO and its approval mechanism facility
Item Code Unit Of Measurement
Item Classification – Ability to Clone, Rename, and Merge
Inventory Items Incremental Units – Serial and Lot Number Tracking
Serial Number Master Screen with Warranty Information
Traceability and Recall Management
Warranty Tracking
Transaction History –
Item Status – Outstanding purchase orders and the estimated receipt date with PO detail
Multiple warehouses & user restriction – Different types of warehouses can be created to get accurate stock at what stage is.
Warehouse Transfers – Inter unit/Unit to unit Physical Count
Quality Management
Returnable / Non Returnable material entry facility with direct General Ledger posting.
Quality check against purchases with parameters.
Quality check against Production process against production order with parameters.
Quality parameter can be defined differently for Material group wise.
Direct issue from stock
Material transfer for backflush items for use at production level.
Scrap Management

## Sheet / Plate Cutting Process

Auto Generation of Cutting Instruction Sheet
Breakup of Sheet / Plate / Round Bar / Angle / Channel / Etc.
Production order wise issue booking of RM
Auto Scrap Generation of RM

## Asset Management & Maintenance
· Fixed Assets Registration
· Warranty Period
· AMC Detail
· Maintenance Check List
· Maintenance Spares Material detail
· Depreciation Methodology
· Preventive Action Plan etc....

## Complaints Management
· Customer / Internal Complaints Registration
· Complaint Assignment
· Action Plan
· Task Completion Entry
· Complaint Analysis

## Alerts / Notification Management
· Various types of user defined alerts to smoothen & make speedy actionable task which eventually will resulting into a growth in customer satisfactory level and business outcome.
· Alerts are controlled for selected users only
· It will prevent manual communication scenario and make users proactive

## Visual Charts Management
· Various dynamic charts will allow management to identify where the business is and related actions.
· Charts are controlled for selected users only

## Reports
· 100s of various reports help an organization in enabling to retrieve data of all previous years and track each & every process.
· Various MIS reports

## Visual Charts & BI Tool Integration

The Solution One Mobile Application offers instant access to your business activities on just a click and keeps you updated over your Android / IOS phone. The App provides day to day activities detail such as Approvals, Alerts, Business Partners, Stock detail, Sales Price List, Sales Inquiry / Quotation management, Client Visit entry, Complaints, Purchase order detail, Sales Order detail, Management level Dashboard etc., It also allows to contact Clients & Vendors from the list.

## APPROVALS
User can approve business activities such as Sales Inquiry / Quotation / Purchase Order / Sales Order / etc.... visible on screen.

## ALERTS
User gets notified with relevant business transactions information.

## BUSINESS PARTNERS
View or search business partners & can call / Email directly from here.

## STOCK INFO
View Group / Sub Group wise stock value as well as desire item stock.

## SALES PRICE LIST
Standard /Customer wise price list of all items or selected items.

## SALES INQUIRY
User can directly enter Sales Inquiry OR edit it from here.

## SALES QUOTATION
User can directly enter Sales Quotation OR edit it from here.

## CLIENT VISIT ENTRY
Authorized user can enter his/her client visit and discussed points detail.

## SALES COMPLAINTS
User can see assigned Sales Complaints.

## DASHBOARD
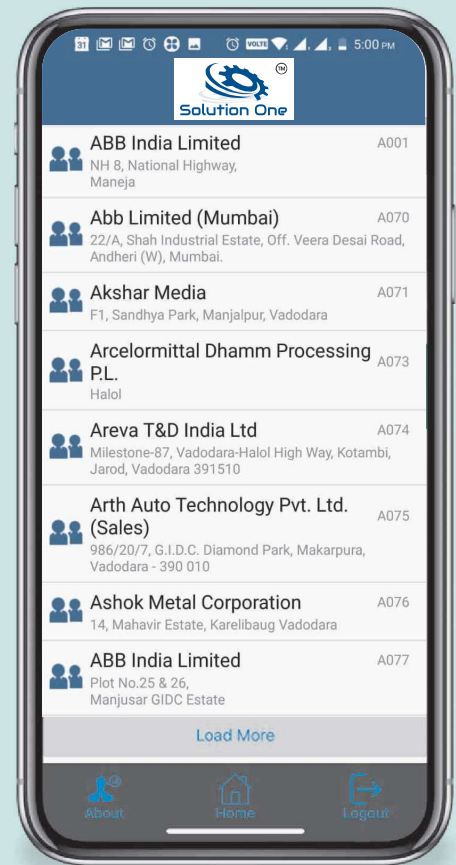Management dashboard shows business progress data from various aspects.

## PURCHASE ORDER / SALES ORDER
View any Purchase / Sales order and get detail of it.

## EXPENSE ENTRY
User can directly enter expense detail like Vehicle expense / Travel expense / other expense etc...

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Google app store

Download
iOS app store

# Solution One

**The Complete Financial Integrated ERP Software**

TM

## Solution One ERP Mobile App.

## Customer/Vendor Portal

## TALLY Integration

Microsoft Power BI

## Microsoft Power BI Integration

### Why to Choose "Solution One" ERP ?

- ▶ Founded by SAP Professionals.
- ▶ 15+ Years of Core Engineering Domain Experience.
- ▶ In-depth Engineering Process Knowledge.
- ▶ Well Tested & Proven Product.
- ▶ 2000+ Users.
- ▶ Successful End-to-End Implementation Track Record.
- ▶ Complete Professional Approach.
- ▶ Dedicated Support Team (Onsite / Offsite).
- ▶ Dedicated Implementation Team.
- ▶ User Friendly with Complete Integrated Business Processes across all Departments.

Scalability

Lower Cost of Operations

Better Supply Chain

Reduced Complexity

Business Analytics